

# Legislative Power

## Legislative Action Center

Our easy to use system allows you to contact your legislators on important upcoming issues. We provide some talking points for you, but all contacts can be personalized as you see fit.

## LansingWatchdog.com

We hold legislators accountable for their actions and their votes. Sign up to receive updates on your legislators' voting records as well as information on how those votes may impact your small business.

## Champion E-Newsletter

Obtain weekly updates on what's happening at both the state and national levels. We'll provide you with updates on pending legislation, news bites important to small businesses, and much more.



## PARTICIPATING SBAM MEMBERS REALLY DO SAVE!

*"I am always focused on how to improve my organization. As a long-time member of the Small Business Association of Michigan (SBAM), I was aware they offered many partnerships and programs to help small businesses prosper, but I never took the time to look into them. I finally decided that since I'm already a member, I might as well explore what could potentially benefit me. I quickly took advantage of four of their services and since lowered my company's out-of-pocket expenses by over \$12,000!"*

Tim Colonnese  
KTM Industries, Lansing  
SBAM Member Since 2003



To learn more about the benefits available to you and for enrollment information visit [www.sbam.org/lakewood](http://www.sbam.org/lakewood) or contact Pierre LaVoie, Director of Strategic Partnerships, at [pierre.lavoie@sbam.org](mailto:pierre.lavoie@sbam.org) or (517) 492-1223.

[www.sbam.org/lakewood](http://www.sbam.org/lakewood)

## Lakewood Area Chamber of Commerce:



## TAKE ADVANTAGE OF YOUR SBAM MEMBER BENEFITS

As an SBAM member, you get the buying power of 12,000 members! Check out what's available to help you save time, save money, and grow your business.



# Buying Power

## Blue Cross Blue Shield of Michigan and Blue Care Network

Enroll in the SBAM-sponsored BCBSM/BCN plan and take advantage of consolidated billing, customer service, free Summary Plan Descriptions and more.

## Human Resources Solutions

SBAM has the answers to your toughest HR-related problems. Through our partnership with the American Society of Employers (ASE), you get access to a free HR hotline (877-273-6951), cost effective research and consultation services, discounted employee handbooks, workplace posters and more.

## Human Resources Management

AdvanceHR® delivers comprehensive solutions to small and mid-sized companies that need an all-inclusive solution. Their service includes payroll and tax management, benefits administration, leading technology, regulatory compliance, and top-tier business consultants; all at a reasonable cost.

## COBRA Administration

If you have 20+ employees, check out how we can help manage your COBRA administration for a low monthly rate.

## Premium-Only Plans, Flexible Spending Accounts, Health Savings Accounts and Health Reimbursement Arrangements

With the cost of health insurance continuing to rise, many employers must ask their employees to contribute to their

health care costs. By putting a consumer-directed plan in place, both the employer and employees can benefit, and SBAM offers low monthly fees with no start-up cost.

## Dental Coverage for One to Four Employees

Through Michigan Dental Plan, SBAM members can enroll in a dental plan specially designed for sole proprietors and groups seeking coverage for one to four employees.

## Life & Disability

Our partner, Lincoln Financial Group, offers unique and affordable life and disability programs for our members.

## Payroll Processing

SBAM's payroll processing program always has the small business owner at top of mind. Our payroll partner, Ahola, ensures accuracy, compliance with all legal requirements and, most importantly, privacy of your financial records.

## Advertising Discounts

Reach a statewide audience with display or classified advertisements, or work with a placement specialist to customize your campaign reach.

## Workplace Assessment Tools

Rebecca Kraus & Associates LLC provides members with a holistic approach to professional development assessment and coaching needs, accomplished through professional expertise combined with easy access and low cost.

## Office Supplies

Save up to 80% on products from OfficeMax. Whether you shop in-store or online, we'll save you money.

## Shipping Solutions

Save up to 26% on overnight express shipments with FedEx. Get your free account and begin saving now! We also offer discounts on less-than-truckload and air freight shipments.

## Copy & Print Service Discounts

Save up to 20% on select services at FedEx Office (formerly Kinko's).

## Event & Video Production

World-class events, video, and custom learning/training programs from Michigan-based MessageMakers are now provided at a discount to SBAM members

## Tuition Discounts

SBAM members and employees (along with dependents) have the opportunity to further their education with an 25% tuition discount at Davenport University.

## Computer Learning

Stay up-to-date on the latest computer software and applications. We make it simple to find out what you and your staff need to succeed. Save on every class.

## Receivables Management

Greatly improve your accounts receivables by leveraging the power of the Uniform Commercial Code (UCC) to enforce payment on your invoices.

## Identity Theft Protection

Protect your good name from identity theft with proactive identity theft educational and recovery programs. Discount plans for you, your family and even your employees.

## Information Technology Services

NuWave Technology Partners' new NuWave360 program provides you with a proactive approach to the technology maintenance your business depends upon, all at one low monthly price.

## Legal Services

Not everyone has the training or knowledge to grapple with complex legal issues. Clark Hill will provide you with a free fact-based answer to your legal questions!

## Workers Compensation

Obtain workers compensation through SBAM and the Accident Fund's group dividend program and save 5% up-front on your premium.

Be sure to visit [www.sbam.org/lakewood](http://www.sbam.org/lakewood) for detailed information on these member benefits and for easy enrollment!